

TO WHOM IT MAY CONCERN

Our Reference:

Mayr

Extension:

22270

Date:

05.03.98

Subject

**Personal recommendation**

Dear Madam, dear Sir,

on request of Mr. Genc Gjergjani I would like to give the following recommendation.

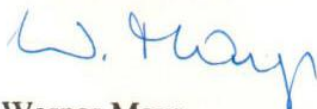
As a Consultant of the Austrian Government for the Drin River Cascade Rehabilitation Project (DRCRP) I met Mr Gjergjani for the first time at the Co-ordination Meeting held in Tirana in January 1996. During the preparation of the tender documents for the mechanical equipment for the Vau i Dejes, Ulza and Shkopeti HEPP and mainly during the contract negotiations Mr Gjergjani was always a very competent and co-operative partner.

When in March 1997 troubles in Albania occurred and the DRCRP was stopped Mr. Gjergjani was very active to keep the project running. Due to his enthusiasm in several meetings and negotiations, it was possible to continue with the project in Autumn 1997.

In my opinion Mr. Gjergjani is able to analyse and to decide especially in critical situations in the correct way. Concerning the DRCRP it's his merit that this project is still working.

Best regards,

Verbundplan GmbH  
Branch Office Salzburg



Werner Mayr  
Project Manager