



to whom it may concern

Paris, 9 February, 1998

We are certifying herewith, that Mr. Genc Gjergjani, Deputy Director of KESH, the Albanian power utility, has had a working relationship with us in the following fields :

- elaboration of the power sector long term strategy;
- participation in the electric company reorganization process;
- management of business actions;
- commercial negotiations.

In the various above-mentioned fields of competence Mr. Genc Gjergjani has shown specific skills such as :

- accurate vision of the power sector prospects;
- full command of technical subjects;
- thorough dedication to the company fulfillment;
- keen insight of commercial challenges.

If necessary we can provide further details relevant to our common activity.


Michel ROUFFET
Director Western Europe

**DIRECTION
INTERNATIONALE**

**30, RUE JACQUES IBERT
75858 PARIS CEDEX 17**

EDF R. C. S. PARIS B 552 081 317

