



# MICHAEL TSAKOGIANNIS S.A.

ELECTRICAL COMPONENTS - HIGH PRESSURE ALUMINIUM DIE - CASTINGS  
S.M.C. PRODUCTS (FIBRE - GLASS REINFORCED POLYESTER)

ASKLIPIOU 50 - K. ILIOUPOLI - 163 46 ATHENS - GREECE, TEL.: (01) 9712355 - 9705739 - FAX: 9701518  
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Dated on 30/04/1998

## TO WHOM IT MAY CONCERN

Dear Sir / Madam,

It is my pleasure to make a recommendation for Mr. Genc Gjergjani, upon his request. ARMET is a well-known company in the field of the applications for electricity sector, established some years ago and having a lot of activity not only in Greece but in many countries too.

We know Mr. Genc Gjergjani nearly 2 years ago when he was acting as a Project Manager in the Implementation of the Power Transmission and Distribution Project, co-financed from a lot of donors / lenders and leaded by World Bank (IDA).

Later on he was promoted as Deputy General Director of KESH, a joint stock company in Albania dealing and responsible for production, transmission and distribution of electricity all over Albania.

A contract was awarded to my company for design, manufacturing and delivery of the boxes to protect meters.

During our contacts with his company, we have seen closely his capabilities and skills for technical specification's preparation following the international standards, his merits during tendering process and evaluation of bids and contract administration.

He is very familiar with Procurement Guidelines as prepared from World Bank, EBRD, OECF, FIDIC and other standard procurement documents.

In the position as Deputy General Director, he has managed his company with high and admirable technical and management competence, even in the very critical situations, while his country was facing last year during extremely unrest period of time.

Our recommendation is that Mr. Genc Gjergjani is a very good and skilful specialist in the power sector and with enough capability for management of a company too, which knows to analyse the situation and to take the right steps in the right time to remedy quickly the situation.

Yours Sincerely

"ARMET S.A."  
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Michael Tsakogiannis  
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